

Message Text

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PAGE 01 NEW DE 04669 271203Z
ACTION NEA-10

INFO OCT-01 ISO-00 ONY-00 SSO-00 NEAE-00 /011 W
-----003818 271206Z /11-R
O 271027Z MAR 78
FM AMEMBASSY NEW DELHI
TO SECSTATE WASHDC IMMEDIATE 456

LIMITED OFFICIAL USE NEW DELHI 4669

STADIS////////////////////////////////////

FOR NEA/INS FROM BELLOCCHI

E.O. 11652: N/A
TAGS: ETRD, IN
SUBJECT: WESTINGHOUSE

REF: STATE 77100

1. MEETING TOOK PLACE BETWEEN ECONOMIC AND COMMERCIAL
COUNSELORS AND JAY GRAHAME DURING LATTER'S VISIT TO DELHI.
IT WAS OUR UNDERSTANDING THAT ED BEEBY WOULD BE INFORMED
IMMEDIATZLY. AS HE IS OLD FRIEND, REQUEST NEA/INS
TELEPHONE HIM TO EXPLAIN LONG DELAY IN OUR RESPONSE.

2. S. KRISHNAMURTHY, SECRETARY, DEPARTMENT OF HEAVY
INDUSTRIES, ACKNOWLEDGED THAT BHEL AND SIEMENS WERE
NEGOTIATING AGREEMENT FOR TECHNICAL COOPERATION IN A
DISTINCT SECTOR IN WHICH BOTH COMPANIES HAD AN INTEREST.
HE SAID THAT BHEL HAD OTHER SIMILIAR AGREEMENTS IN OTHER
LINES OF BHEL PRODUCTION. HE WENT ON TO SAY INDIA WAS
INTERESTED IN GETTING THE LATEST TECHNOLOGY, ESPECIALLY
IN THE HEAVY INDUSTRIAL SECTOR. TO DO SO THEY HAD
SIGNED SEVERAL AGREEMENTS OF THIS TYPE WHICH AUTOMATICALLY
GIVES THEM ACCESS TO A WIDE RANGE OF TECHNOLOGY WHICH A
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COMPANY LIKE BHEL CAN THEN CHOOSE FROM FOR MORE DETAILED
COLLABORATION.

3. KRISHNAMURTHY SAID THAT THIS DID NOT CLOSE THE DOOR
ON OTHER COMPANIES. HE WOULD LIKE TO WORK WITH WESTINGHOUSE
AND SINCE THE US FIRM MANUFACTURED SUCH A WIDE RANGE OF
GOODS, SOME OF WHICH MIGHT BE OF INTEREST TO BHEL, HE

REMAINED INTERESTED IN DISCUSSING WITH WESTINGHOUSE A
SIMILAR AGREEMENT IN DIFFERENT PRODUCT LINES.
GOHEEN

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TECHNICAL ASSISTANCE, NEGOTIATIONS, FOREIGN INVESTMENTS, INDUSTRIAL PLANTS, ELECTRIC POWER
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Draft Date: 27 mar 1978
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